NAMIBIA INCENTIVE 2017





DUE DILIGENCE AND INSURANCES

Terra Nova have been operating in excess of 17 years. We are members of SATSA. To become and remain a member, we are required to submit the following and updated proof thereof annually:

Requirements for Membership:

- Operational i.e.: Trading
- Legal
- Be a legal entity (PTY/Ltd, cc, Trust, etc)
- Be registered for tax
- Own trade name
- > State that the business complies with statutory requirements
- Insured
- > Have sufficient insurance for category (provide letter from insurer)
- > Financially compliant
- Auditor's letter
- Satisfactory Bank Report (requested by SATSA)
- Agree to abide by SATSA Code of Conduct

We are required to submit this documentation annually to proof our good standing. Copies of which are available. We have both adequate Passenger and Public Liability Insurances. Copies of which are available.



NEGOTIATING POWER: We maintain an extremely good relationship with our suppliers and it is of the utmost importance that all our staff treat them with the respect that they deserve. We will negotiate every rate with each supplier in order to offer our client the very best prices. We will however not compromise on standard of service, quality of the product and safety. We are happy to motivate and clarify each cost and are happy to provide our clients with transparent quotes. Our clients benefit from our detailed know-how, our excellent contacts and a strong network of professional service providers. We review the quality standards of our service providers regularly to ensure first class products. We will negotiate until we feel satisfied that both parties have a good deal thus keeping a good relationship with both our suppliers and clients.

WORKING WITH YOUR TEAM: Your success of this programme is as important to us as it is to you. Our team will make every effort to ensure the success of the evening and are happy to work as many hours as it takes to get the job done. We are not afraid of hard work and embrace every challenge. Regardless of whether the job at hand falls under our services or not – we will still assist and help carry the load wherever required. You can depend on us as an extension of your team as opposed to just a supplier.

WHAT SETS US APART FROM OUR COMPETITORS: After 14 years in operation, we are still excited to welcome visitors to our shores. We are very proud of our destinations and make it our responsibility to be good ambassadors and ensure every visitor leaves with a great impression. We are aware of the costs involved to host every element of an incentive programme and we make every possible effort to ensure that our role is taken seriously. We not only assist and support our clients team but each and every delegate that requires our assistance. We are reliable, punctual and trustworthy. We are professional, innovative and offer great attention to detail, as we know that little things often make a big difference. We are not in the habit of passing blame but rather of finding good solutions to any problems that may occur. We ensure that our clients are kept informed at all times of our service.

We are extremely positive and energetic and would love to support you in making this offer into a confirmed piece of business!

Debbie De Villiers **DIRECTOR**



TERRA NOVA – FAST FACTS

- Ferra Nova is a well-known successful Destination Management Company with over 16 years experience in Incentives, Meetings and Special Interest Groups.
- Our offices with 15 employees are located in Cape Town, South Africa and Windhoek, Namibia.
- Our personnel are able to converse in English, Afrikaans, German and Spanish.
- We are able to produce proposals and costings in English, German and Spanish
- Our Key markets include mainly European Countries: Germany, Belgium, Switzerland, Austria, Spain, Poland, Bulgaria, Netherlands and UK
- > Terra Nova are members of SAACI and SATSA.
- > Terra Nova are winners of a SITE Crystal Award.
- We are dedicated to working with community projects both through business and in our personal capacities.

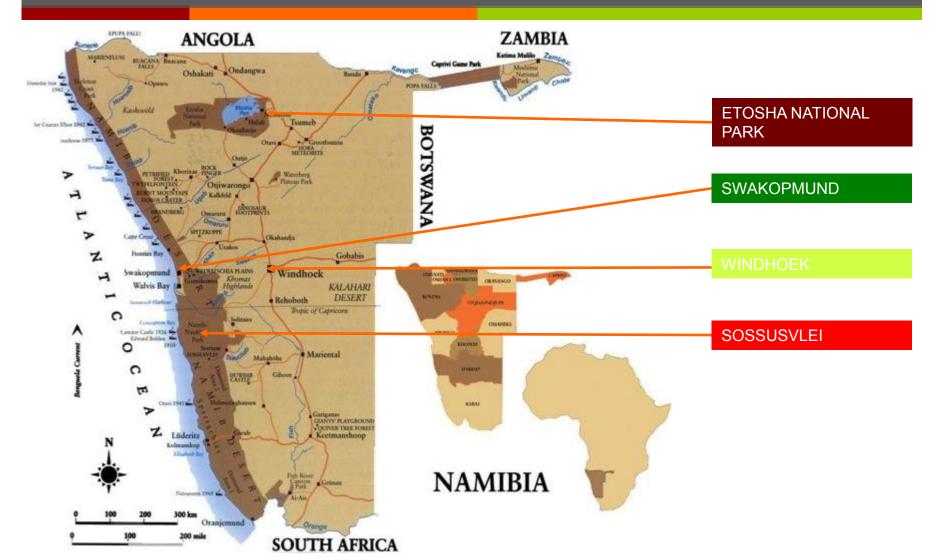


PROGRAMME OVERVIEW

	DAY 1	DAY 2	DAY 3	DAY 4	DAY 5	DAY 6	DAY 7	DAY 8
BREAKFAST	Herero / Choir Welcom	Breakfast at Lodge	Breakfast at Lodge	Breakfast at Lodge	Breakfast at Hotel	Breakfast at Lodge	Breakfast in the Dunes	Hot Air Balloon with breakfast.
MORNING ACTIVITIES	Breakfast and Rooms to refresh at Hilton. Charter flight to Mokuti - Etosha	Optional: > Safari in Etosha > Himba Visit > CCF Visit > Bushman Interaction	Optional: > Safari in Etosha > Himba Visit > CCF Visit > Bushman Interaction	Scenic Charter flight to Swakopmund	Morning Dolphin Cruise	Scenic Flight to Sossusvlei	Morning visit to Naukluft National Park	Scenic Charter flight to Windhoek
LUNCH	Check in and lunch at Mokuti Lodge	Lunch at Mokuti Lodge Or at activity	Lunch at Mokuti Lodge Or at activity	Picnic Lunch on dune drive	Lunch at Ocean Cellar Restaurant	Lunch at Lodges	Lunch on Lodge Terrace	Lunch at Hotel
AFTERNOON ACTIVITIES	Afternoon Safari in Etosha in open safari vehicles	Afternoon safari in Etosha National Park	Afternoon safari in Etosha National Park	Sandwich Bay Harbour – 4x4 Drive	Moon-landscape Sundowner Reception /Skydivers	Afternoon visit to Sesriem Canyon	Afternoon Nature drive	Afternoon Katatura Tour
DINNER	Boma Dinner at the Lodge with 2 piece band	Pool BBQ Dinner	Bush Dinner with African Dancers and Drumming Workshop	Seafood Dinner at the Tug Restaurant	Dinner in the Moonlandscape With Fire Dancers and Female Vocalist	Dinner at Sossusvlei Lodge	Open Air Dinner at Sossusvlei Lodge with local Marimba Band	Depart for Airport
OVERNIGHT	MOKUTI LODGE ETOSHA	MOKUTI LODGE ETOSHA	MOKUTI LODGE ETOSHA	STRAND HOTEL SWAKOPMUN D	STRAND HOTEL SWAKOPMUND	SOSSUSVLEI LODGE OR LE MIRAGE	SOSSUSVLEI LODGE OR LE MIRAGE	

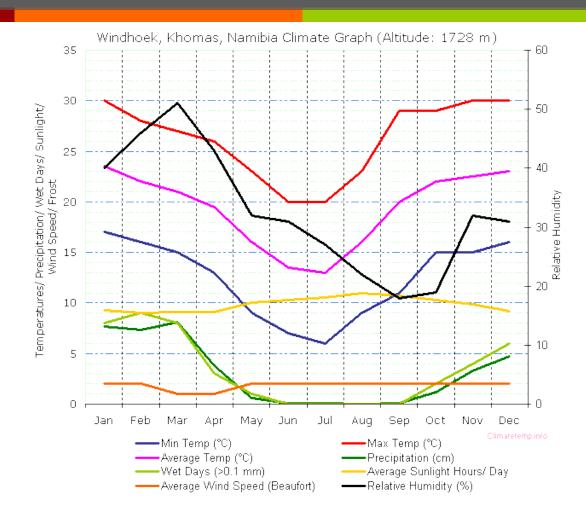


NAMIBIA ON THE MAP:





CLIMATE:



WHY NAMIBIA?



Climb the highest sand dunes in the world. Descend to the floor of the deepest canyon in Africa. Immerse yourself in the past at one of the Africa's richest rock art sites, and watch wildlife shimmer against one of the most spectacular pans on earth. Explore the oldest, driest desert in the world and take time to listen to the silence and to your soul.

Namibia is home to vibrant cities where people are excited about the future, while remaining deeply connected to their rich, cultural past. A stable, democratic government, infrastructure that allows guests to move confidently off the beaten path and endless horizons that beckon you to explore define this country and its people.

This is Namibia, where you are sure to find adventure, and you may just find yourself.





DAY 1 – ARRIVAL IN NAMIBIA

Arrival at Windhoek International Airport at approx 05h30

After clearing customs, guests are welcomed by their tour guide and local Herero Ladies and escorted to their waiting coaches. Transfer to Hilton Hotel in Windhoek where guests enjoy breakfast and have access to rooms to refresh.

09h30 Transfer to Eros Airport for charter flight to Etosha. (Light aircraft will be used for this size group with a maximum luggage allowance of 15kgs in soft bags. Aircraft will range between 4 and 10 seaters – subject to availability of aircraft)

Once everyone is on board, we take off to Mokuti Lodge. Softdrinks and snack packs will be served on board. Flight time: approx. 1 hour 45 minutes

Upon arrival at Mokuti airstrip, guests are welcomed by African Drummers before a very short transfer to the lodge in open 4 x 4 vehicles.

12h30 A delicious buffet lunch is served on the Tambooti Restaurant terrace before check in.

14h30 We depart for an afternoon game drive in the Etosha National Park

Etosha National Park

The Etosha National Park is one of Africa's great game parks. The park, 'the place of dry water' is one of Africa's best-known parks and is regularly featured on television channels such as National Geographic, Animal Planet and Discovery. From desert to savannah to woodlands, Etosha's landscape is varied and jam-packed with wildlife. It's defining and, at 5000 square kilometres, its largest feature is the Etosha Pan which for most of the year is a bleak expanse of white; shimmering with mirages and the distant shapes of animals seeking the vital water found on the fringes of the pan. The many natural springs scattered throughout Etosha attract a cross section of African wildlife from the diminutive – and endemic Damara Dik Dik to the magnificent elephant. Of the 114 mammal species found in the park, several are rare and endangered, such as the black rhino and black faced impala while big cats such as lion, cheetah and leopard are all present and on the hunt!

IMAGES ARRIVAL NAMIBIA















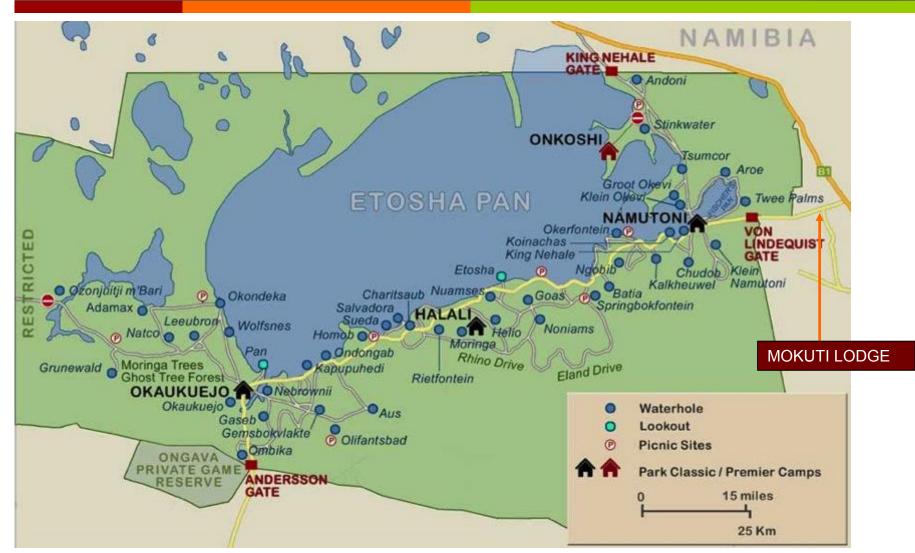








MAP OF ETOSHA





MOKUTI LODGE / ETOSHA

Category: 4 Star

Rooms: 106 rooms/suites

Web Site: http://www.mokutietoshalodge.com/

Location: Mokuti Lodge boasts unique African charm combined with international standards of luxury - situated on the

eastern edge of the Etosha National Park, renowned to be one of the most spectacular game viewing areas in

Africa.

Facilities: The lodge services are extensive and professionally organized. There is wireless internet access in public areas, a

business centre, (with 2 workshops) a curio shop, gym, 2 x floodlit tennis courts, billiard room, separate adult and

kids swimming pools and a spa. There is room service, (06h00-22h00) a lounge area, library,

Restaurants: The Tambuti Restaurant serves a combination of 'live cooking,' premium international buffets and meals from

their 'a la carte' menu. Traditional African grill cuisine is served at 'The Boma,' with dishes presented 'al fresco'.

The Pool Bar is the place to head for a selection of snacks and drinks, right by the pool areas.



























OPTIONAL:

PHOTOGRAPHIC COMPETITION AND WORKSHOP WITH A WELL KNOWN WILDLIFE PHOTOGRAPHER



Taking great wildlife photos is not as easy at it looks. There is a lot of thought and time that goes into producing those great images that we see around us. Not only does one need creativity and technical knowledge but also a knowledge and understanding of subject matter.

A well known Namibian Wildlife Photographer will meet the group after Lunch first day and do a short 15 minute talk on Wildlife Photography and offer a few great tips! He will also tell this a little about the Competition.

In addition to this a local conservation expert will tell the group about Etosha National Park and what makes it special from a conservation perspection and explain what animals can be found there.

During the safari, guests are encouraged to take their best photos. During dinner, he will go from table to table to interact with the group, have a look at their best picture of the day and give them a few tips.

The Photography Workshop aims to reveal more of the thought processes behind the making of good wildlife photographs and at the same time gives photographers time and opportunity to put these thoughts into action in the field under the guidance of an experienced photographer. He will discuss the various elements that would combine to make up a good nature photograph.

After last game drive those that would like to enter the competition submit their best pictures, which will be displayed for the entire group to vote on during the last evening pre dinner drinks. The group and Photographer will select the top 3 images and the winners will be announced after dinner and awarded a prize!









DAY 1 – BOMA DINNER

19h30 We meet for dinner at the Lodge Boma

On arrival in the Boma, guests are welcomed with singing and music performance by local artists

Slicka sings from the heart and many people who have been to his shows can attest to that. Even though he sings in his native language, audiences easily feel the pain and imploring messages in his songs. The musician performs his own songs, but also includes covers that he rearranges to fit his unique sound. A multitalented musician, Slicka can play the mbira, marimba and his favourite, the djembe. He performs with a local keyboardist who compliments Slicks singing style with a great back up voice.

A delicious buffet dinner is served in the Boma.

IMAGES BOMA DINNER







DAY 2 – SAFARI AND OPTIONAL ACTIVITIES

06h00 Breakfast is served at the camp, before departing for an exciting morning of game viewing in the Etosha National Park.

10h30 Guests return to the lodge for breakfast.

Or enjoy one of the following activities;

Option 1: Bushman interaction (max 20 pax) (Additional Group Cost)

Guests enjoy an afternoon of Bushmen interaction. Africa is home to the earth's last hunter/gatherer society, the San Bushmen of the Kalahari. This program gives an inside view of the many cultures of the Bushmen people. The Bushmen is the only ethnic group in Namibia with no traditional area they call home. The dynamic interactive talk is accompanied by fascinating artefacts including traditional dance wear, and jewellery made from ostrich egg, the old known type of manmade beads and much more. There is an opportunity to interact with the Bushmen and share stories in an informal setting.

Option 2: Himba Visit (max 35 pax)

Guests depart on a private charter for Opuwo. Flying time 1,5 hours. On arrival in Opuwo they are transferred to an authentic Himba Village which will not only give you an in depth insight into the life and ways of the last traditional tribe in Namibia, but an amazing photographic opportunity as well. The group will experience the milking ceremony, the smoke bath, be informed on the beliefs around the holy fire, ancestors, and herbal medicine. You will also learn about the jewellery and hairstyles to imitate the status of each tribe member and their close relationship with nature, their cattle and children.

Option 3: Cheetah Conservation Fund (max 35 pax)

Guests depart on a private charter for the CCF located near Otjiwarango. Flying time: 40 mins. On arrival at CCF, the group will enjoy an educational guided tour of the centre where they will view the cheetahs. They can also see the Cheetah runs – where the resident Cheetahs stretch their legs – watch the worlds fastest land animal in action. A picnic lunch can be enjoyed at the camp.





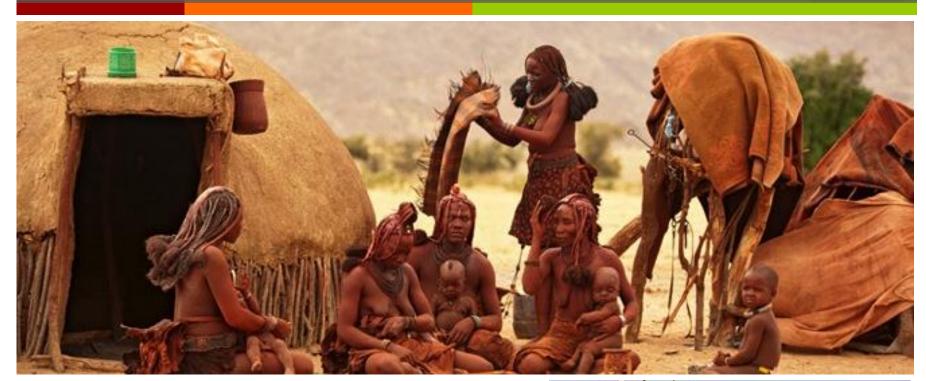








IMAGES OF HIMBA VISIT







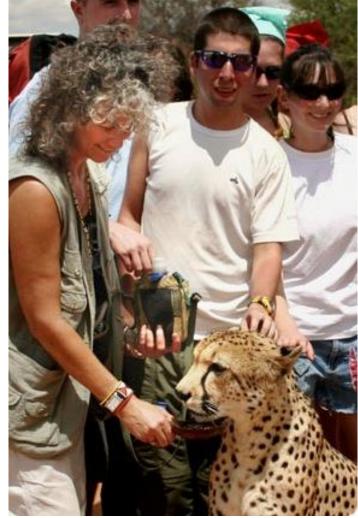




IMAGES OF CHEETAH CONSERVATION FUND



















DAY 2 – BBQ DINNER AROUND THE LODGE POOL

Afternoon Game Drive

Guests depart for the great Etosha National Park in open 4x4 vehicles. Stop at various watering holes and watch mud bathing elephants escape the African sun, antelopes quenching their thirst and lazy lions awaken from a day of slumber.

18H00 We return from the evening drive and have time at leisure before meeting on the pool deck for an open air BBQ around the pool.

On arrival at the pool deck, guests are greeted with cocktails and a singing and music performance by the Arts Performance centre

The Project in Oshikuku provides artistic education to more than 230 children across Namibia. The objective is to improve the quality of life of these children through art, especially music. The facilities were built with the donation of the Lenten Foundation and the costs are financed by donors and the sales of items they produce themselves. Experience has shown that if young people make music together, the tribal and gang fights as well as abuse of alcohol and drugs disappear. Their self-esteem and creativity is boosted immensely. The project is deemed as an exemplary development project and has been accredited by the Namibian government.

After the performce, guests enjoy a casual BBQ dinner seated around the hotel pool.

Overnight at Mokuti Lodge



















DAY 3 – SAFARI AND OPTIONAL ACTIVITIES

06h00 Breakfast is served at the camp, before departing for an exciting morning of game viewing in the Etosha National Park.

10h30 Guests return to the lodge for breakfast.

After breakfast time to relax, sleep or take a swim in the lodge pool.

OPTIONAL: ACTIVITIES AS PER DAY 2 – HIMBA VISIT / CCF / BUSHMAN INTERACTION

Optional: Mokuti Spa – an African Spa with an Asian twist. Dedicated to the complete well- being of our guests, choose from a selection of holistic and rejuvenating treatments and therapies. Featuring five treatment rooms, a jacuzzi, steam bath as well as relaxation areas. *For clients own account*

Afternoon Game Drive

Guests depart for the great Etosha National Park in open 4x4 vehicles. Stop at various watering holes and watch mud bathing elephants escape the African sun, antelopes quenching their thirst and lazy lions awaken from a day of slumber.















DAY 3 – UNDER AFRIKAN SKIES BUSH DINNER

19h00 We meet and take a short transfer to the bush setting.

(Weather permitting – in case of bad weather, the indoor - restaurant is used)

Under African Skies Bush Dinner

On arrival at the Bush Setting, guests are welcomed with local Namibian Cocktails and African Drummers in full regalia.

Share your Etosha National Park safari experience with your colleagues around the fireplace. The Bush setting finds its roots in the old African history where it became tradition to sit around a cosy fire and discuss the way of life in the bush.

Help yourself from the open-air grill complete with grilling stations and traditional "potjies" under a large thatched roof. You will enjoy local game specialties from the grill, and rare delicacies like marinated Crocodile and Oryx steaks.

African Entertainment

Dancers and Drummers perform during the evening conveying the spirit of Namibia through song and dance.

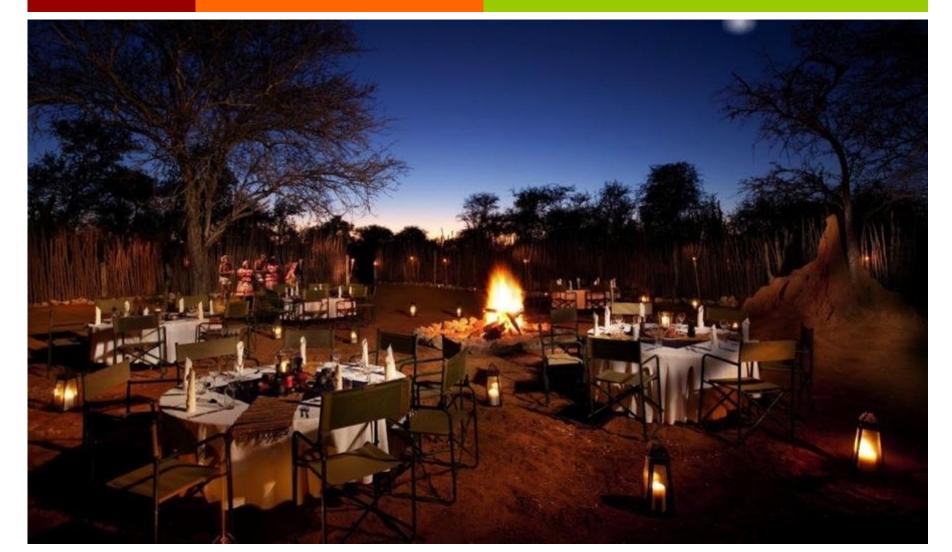
Guests are invited to participate in a drumming workshop – a very powerful and stimulating activity.

Guests are invited to move to the comfort of the lodge bar for a nightcap or two before retiring to bed.

Overnight at Mokuti Lodge



IMAGES UNDER AFRIKAN SKIES BUSH DINNER





DAY 4 – ARRIVAL IN SWAKOPMUND, NAMIBIA

Breakfast at the lodge

10h00 Depart and transfer to the airstrip

11h30 We depart on our private charter along the scenic route to Swakopmund. Softdrinks and snack packs will be served on

board. Flight time: approx. 1 hour 35 minutes

4 x4 Sandwich Bay Harbour Drive

On arrival in Walvis bay, we board our 4x4 vehciles and transfer to the Walvis Bay Lagoon, where we stop to deflate the 4x4 tyres and receive a briefing from the 4x4 drivers.

You drive along a beautiful dune chain adjacent to the Atlantic Ocean, zigzagging the original railway line between Swakopmund and Walvis Bay. This is an opportunity for a detailed look at the formation of 'the world's oldest desert' - its origins, its composition and its movements. Your first stop is at ' Bird Rock '- a guano island inhabited by about 200 000 birds and one of the first examples of man's efforts to utilize the rich natural resources of the area.

Leaving Walvis Bay behind, you head for the lower reaches of the Kuiseb Delta. This unique ecosystem is dotted with archeological sites, 450 year-old animal tracks, wind blown graves and magnificent dunes. We enjoy some "dune rolling" with our experienced drivers.

Turning south, you begin the approach to Sandwich Harbour. This section of the journey is as dramatic as the landscape, and it soon becomes clear why Sandwich Harbour is often described as inaccessible!

This is the setting for your picnic with platters of savouries, cakes, fruit and drinks.

We depart Sandwich Bay Harbour in 4 X 4 vehicles for Swakopmund. Arrival at the hotel and check in in the early evening.

19h30 We meet in the hotel lobby and walk to the Tug Restaurant – set on the oceans edge and serving delicious fish and seafood.



DUNE DRIVE TO SANDWICH BAY HARBOUR

















STRAND HOTEL

Category: 4 Star

Hotel Chain: 0 & L

Web Site: http://www.strandhotelswakopmund.com

Rooms: 125 rooms

Location: Uniquely located on the iconic and historic Swakopmund Mole and surrounded on two sides sides by the

Southern Atlantic.

Description: The Strand Hotel Swakopmund has been "sculptured" to be more than just a Hotel and is an integral part of

the town's historical centre. It is a beachfront entertainment destination in itself hosting both visitors and locals. Strand Hotel Swakopmund promises guests a warm Namibian welcome and a stay, during which they

will be hosted in a relaxed, uncomplicated manner.

Arriving at the Strand is a dramatic experience as one passes through its 13m high and 9m wide Ocean View Atrium which travels right through the Hotel offering sea views at either end. Off this Atrium Lobby is

Reception, consisting of three individual desks and an inviting open fireplace which rounds off the residential

feel and warm welcome.

Standard Rooms: All feature floor-to-ceiling panoramic and sliding windows with views of the beach and sea or the gardens.

Each has an en-suite bathroom with shower, single vanity and separate toilet. Furnished with your choice of extra-length soft-top king or two single mattresses, writing desk and easy lounging armchair with reading

light. Interior room sizes range from 28 to 31 m2.

IMAGES STRAND HOTEL













IMAGES TUG RESTAURANT













DAY 5 – MORNING DOLPHIN CRUISE

Breakfast is served at the hotel.

O9h00 After an early morning departure from the hotel, we board our coach and travel along the scenic coastline to Walvis Bay.

On arrival we board private charter catamarans, which take guests on a scenic and informative trip through the harbor and across to Pelican Point. Along the way schools of dolphins often visit and play alongside the boats. Witness the large seal colony off Pelican Point and watch out as some large male seals join you on your boat for some entertainment.

This coastline is home to some 100,000 Cape Fur Seals and the colony at Pelican Point has been known to reach 20,000.

On board, delicious snack platters are served wuth Fresh Oysters.

The oysters are cultured locally and have been rated as some of the best in the world.

12h00 Guests return to the Yacht club and transfer back to the hotel where lunch is enjoyed at the Ocean Cellar Restaurant at the hotel.

Seafood Restaurant and Oyster & Wine Bar with Sea Facing Terrace specializing in all the Ocean has to offer. A special and unique feature is its Show-Kitchen where diners sit at a counter watching the Chefs in action

Rest of the afternoon is at leisure to relax or do some shopping

IMAGES MORNING DOLPHIN CRUISE











DAY 4 – DINNER IN THE MOONLANDSCAPE

We meet in the hotel lobby and depart in 4 X 4 vehicles to the rocky granite outcrop known as the "Moonlandscape"

Surprise from the Sky

Upon arrival, guests are surprised by colourful parachutes in the sky as skydivers deliver champagne upon landing. In the background of this fascinating scenery, the fire red sun sets in the African sky.

After a refreshing sundowner drink, guests make their way to the dinner venue.

Subtle lighting, a myriad of candles reflecting in and off the canyon walls; tables draped in white linen and African flower decoration will provide a stylish colonial atmosphere with Namibian touch.

On arrival at the venue, the group is entertained with a spectacular fire dance show before sitting down to dinner. A dramatic sight!

A Buffet Dinner is served showcasing a variety of interesting and wholesome African dishes, followed by local and imported liqueurs, which can be served and the relaxed atmosphere will be further enhanced by small talk around a crackling fire.

After desserts, relax and enjoy the magical sight of the flickering candles – a stark contrast against the dark skies with their twinkling stars.

During dinner, a local female vocalist preforms both international and local songs.

Ann Singer embodies the true essence of the solo female vocalist and is a heap of potential. She has thus far cemented herself as one of the future big musical stars Namibia has to offer.

















Breakfast at the Hotel.

After breakfast we divide into smaller groups to do a walking tour of Swakopmund where some local favourite places of interest are visited;

- > Karakulia Weavers
- Kristal Gallery
- > Historical Buildings
- > Local Market

After lunch depart for the airport and take off for our spectacular scenic flight along the coastline and then heading inland across the red dunes of Sossusvlei and over the Dead Vlei to Sossusvlei.

After landing at the airstrip, guests enjoy a welcome drink and cold towels before transferring to the lodge.

A buffet Dinner is enjoyed at Le Mirage around the pool.

Sossusvlei lodge guests will be transferred to Le Mirage







SWAKOPMUND INTERACTIVE WALK & SANDBOARDING













SOSSUSVLEI LODGE:

Category: 4 Star

Rooms: 44

Web Site: <u>www.sossusvleilodge.com</u>

Location: The lodge is situated approximately 330 kilometers south-west of Windhoek on a

44 000 hectare private reserve amidst the Namib Desert. It is located directly adjacent to the entrance gate of

the Namib Naukluft Park that is sanctuary to some of the highest dunes in the world's oldest desert.

Rooms: Accommodation at the lodge comprises 45 en-suite bedrooms under canvas with adobe-style plaster walls as

well as 3 tented family units each sleeping four, all spread out on either side of the main recreational complex. The décor speaks of African art, culture and tradition while furnishings with soft finishes invite comfort and

warmth.

Restaurant: Excellent cuisine under the guidance of the lodge's executive chef is the order of the day in the restaurant and

on the al fresco terrace, where one can savour a gourmet meal with great food and wine while taking in the

splendid views and watching the game at the waterhole.

Other Facilities: Bar, Swimming Pool, Souvenir Shop

SOSSUSVLEI LODGE:













LE MIRAGE:

Category: 4 Star

Rooms: 27

Web Site: http://www.mirage-lodge.com

Location: Le Mirage Resort & Spa is one of the most unique establishments in the Sossusvlei area. It is situated at 21 km

from the Sesriem gate to Sossusvlei.

Description: Le Mirage Resort & Spa is a unique desert oasis in Solitaire, Namibia. It offers luxury accommodation and

gourmet dining. The lodge has a swimming pool and includes free WiFi in the public areas.

Guests can enjoy a range of body treatments at The Mystique Spa, which has a spa bath and arranges poolside

massages. With bare-stone walls and exposed wooden ceiling rafters, the elegant restaurant serves

international cuisine and wines. There is also a bar where guests can enjoy a variety of drinks.

Air-conditioned and well-appointed with raw iron touches, the spacious guest rooms have a seating area and

minibar. Each bathroom includes free toiletries, and is fitted with a double vanity and shower.

Other Facilities: Bar, Swimming Pool, Souvenir Shop













DAY 7 – VISIT TO SOSSUSVLEI

Early morning wake up call. We meet in the lodge reception for a cup of coffee before heading out into the Namib-Naukluft Park.

Sossusvlei means the gathering place of water though seldom will you find water here. Instead you'll find the highest sand dunes in the world and perhaps Namibia's most outstanding scenic attraction.

These dunes, part of the Namib Desert, have developed over a period of many millions of years. The result of material flowing from the Orange River dumped into the Atlantic Ocean, carried northward and then returned again to land by the surf. Here the wind continuously shifts the sand further and further inland, reshaping patters in warm tints that contrast vividly with the dazzling white surface of the large deflationary clay pans at their bases.

The best time to view Sossusvlei is close to sunrise and sunset when the dunes refract spectacular colors, ranging from burnt orange, red and deep mauve. It's a photographer's dream.

We depart the lodge in open 4 x 4 jeeps in time to enter the Namib-Naukluft Park just before sunrise, while the temperature is still mild and when the dune contrasts are at their best.

The more energetic participants now have the opportunity to climb to the upper ridge of one of the scenic dunes in the area. Discarding shoes and plunging bare feet into the hot soft sand is the best way to climb to the top, but each step forms a mini sand slide and footprints look more like an insect trail as they are dwarfed by the sheer size and immensity of the dunes.

We then continue to Deadvlei, a large ghostly expanse of dried white clay punctuated by skeletons of ancient camelthorn trees, carbon dated between 500-600 years old.

Breakfast in the Dunes

After our walk, guests enjoy a simple continental buffet breakfast in the Vlei. Camping style tables and chairs have been prepared and we enjoy a simple buffet of cereals, fresh fruit, yoghurts, cold meats, cheeses and fresh breads with local preserves. Tea, coffee and fruit juices add to the spread.

IMAGES SOSSUSVLEI











DAY 7 – DINNER UNDER THE STARS

12h00 Return to the lodge.

Upon arrival back at the lodge, guests enjoy a delicious lunch of fresh salads, bread rolls and a selection of meats and vegetables. The afternoon is free to be spent at leisure. Relax at the swimming pool, enjoy a refreshing drink at the bar or have a siesta!

Before sunset, you will depart on a sundowner drive. Catch the occasional Springbok or the Pale chanted Goshawk as you make your way towards your destination. Enjoy a refreshing drink whilst watching the colours changing over vast desert planes and sand dunes as the sun sets over the backdrop.

Sossusvlei lodge guests will be transferred to Le Mirage

After the sundowners, the vehicles stop at a beautiful setting where the dinner will be served open air in the dry river bed. With the stars forming a canopy overhead, guests gather for a typical Namibian barbecue that brings them tantalisingly near to the mysterious African night.

Guests gather around the huge bonfire and enjoy pre dinner drinks before sitting down at a beautifully laid table for dinner.

The tables are set with all white linen, a stark contrast to the earthy colours at sunset and against the dark backdrops after sunset. With the many candles surrounding the set up and the roof of stars above, the effect is startling.

The cuisine is traditionally African, and main courses offer everything from beef sausages, over Oryx stew to springbok kebabs, accompanied by seasonal vegetables, breads and accompaniments. Lastly, guests indulge in the dessert selection, which consist of some local treats as well as the old favourites.

After dinner your guide will interest the group in the night skies of the Southern Hemisphere with some star gazing.















DAY 8 – HOT AIR BALLOONING & WINDHOEK

OPTIONAL:

After an early morning wake up call, guests transfer for an Hot air ballooning adventure over the dunes.

An unforgettable and most beautiful experience, a balloon safari over the Sossusvlei area is the ultimate treat. The balloons take-off and drift across this magic landscape at sunrise. Often described as "the flight of a life time", it takes participants over enormous pink and red dunes mixing with granite mountains embedded in yellow and pitch black plains. After a spectacular flight, the pilots host a champagne breakfast at the landing site. Champagne bottles are opened with a sword in a sobrage ceremony and certificates are distributed.

Breakfast at the lodge

10h00 Depart Sossusvlei and transfer to the airstrip

10h45 We depart on our private charter to Windhoek (Flying time: 1 Hours, 15 minutes)

Arrival at Eros Airport – Windhoek . From here we transfer to Windhoek.

Windhoek is the only proclaimed city in Namibia. It's also the administrative, legislative, and everything else centre of the country. The Namibian capital is situated in the centre of the country and forms a major crossroads to the four ordinal directions. Its population, a meagre 230,000, comprises an impressive mix of Herero, Ovambo, Damara, Kavango, Buster, Nama, San, Afrikaans, and German people all to-ing and fro-ing along streets with African and German names, lined with some decidedly German architecture. As a destination Windhoek cannot compete with the likes of Etosha or Sossusvlei, but the architecture, history, and quirky Afro-Germanic splicing make exploring one of the world's smallest capitals an enjoyable activity.

Arrival at the Hilton Hotel, where guests enjoy lunch at the hotel and time to refresh in their day use rooms



OPTIONAL AFTERNOON VISITS IN WINDHOEK

Optional: Invitation to Katatura Township - Duration 3 Hours

The City of Windhoek has developed Katutura, a district of apartheid in the late 50s. However, before Katutura was created, most black Namibians living in the east of Windhoek in the district now known as Hochland Park.

The Craft Centre Penduka quietly situated near a dam is a combination of poor women, victims of physical disability who refuse fatality. They embroider and create things of incredible quality. We therefore propose a discovery tour of a few hours of this district humanly and historically very rich, to better understand one aspect of reality in Namibia.

The cultural tour begins by crossing the city of Windhoek to continue in the district of Katutura, stopping at places of interest such as the Alte Feste Reiterdenkmal Christus Kirche, Tinten Palast, the old cemetery, visit the craft center Penduka, etc..

Optional: Shopping at the Namcraft Centre – Duration 2 Hours

The Namcraft centre is an outlet for heaps of wonderful Namibian inspiration – leatherwork, basketry, pottery, jewellery, needlework, hand-painted textiles and other material arts – and the artist and origin of each piece is documented.

We depart the hotel around 17h00 and transfer to Hosea Kutako International Airport for our flight to Europe.

Transfer time 45 minutes











IMAGES EXPLORING WINDHOEK AND KATATURA TOWNSHIP











IMAGES KATATURA TOWNSHIP









Thank you for giving us the opportunity to present our proposal and quotation. We are able to accommodate all budgets, so please let us know if our offer does not suit your budget as we are happy to offer alternative options.

TERRA NOVA

Destination Management Southern Africa